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**Readers Guide**

**American Business and Labor Ch. 14-2&3 p.382-395**

**Part I – Vocabulary**

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**1. Any organization that combines land, labor, and capital to produce goods and services

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**2. A person who starts a business

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**3. Economists consider this to be the 4th factor of production

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**4. A business owned by an individual

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**5. Type of business in which two or more people share ownership.

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**6. A business that is separate from the people that own it and legally acts as a single person

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**7. Shares of ownership in a corporation

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**8. The owners of a corporation

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**9. Organizations of workers that seek to improve wages and working conditions

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**10. Process where representatives of business owners and labor unions try to reach agreement over wages and working conditions

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**11. When workers refuse to work unless ownership meets their demands

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**12. Requires employers to negotiate with unions that represent a majority of workers

**Part II. Short Answer**

13. In a market economy, who carries out most production of goods and services?

14. What does an entrepreneur begin with?

15. Why is starting a business such a major risk?

16. What drives someone to start a new business?

17. What is one advantage to the *sole proprietorship* form of business ownership?

18. What is one disadvantage unique to *partnerships*?

19. What percentage of all U.S. businesses are *sole proprietorships*?

20. What percentage of total U.S. sales is made by corporations?

21. Why do corporations sell stock?

22. What protection do owners of corporations have that owners of proprietorships and partnerships not have?

23. What led to the rise of “big business” corporations in the 1800s?

24. Before they organized into unions, what were working conditions like for many wage laborers?

25. What do some businesses do to fight back against union strikes?

26. By the 1920s, how had unions changed working conditions in some industries?

27. Name one law that has limited the power of unions.

28. When did membership in labor unions peak in the United States?

29. List (3) accomplishments of unions?

30. What industry’s decline has led to a decline in American union membership?